



**PECB**

BEYOND RECOGNITION

# ISO 37301 LEAD AUDITOR

## Candidate Handbook

## Table of Contents

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<b>SECTION I: INTRODUCTION .....</b>	<b>3</b>
About PECB .....	3
The Value of PECB Certification.....	4
PECB Code of Ethics.....	5
Introduction to ISO 37301 Lead Auditor .....	6
<b>SECTION II: EXAMINATION PREPARATION, RULES, AND POLICIES .....</b>	<b>7</b>
Preparing for and scheduling the exam.....	7
Competency domains.....	8
Taking the exam.....	17
Exam Security Policy.....	20
Exam results.....	21
Exam Retake Policy.....	21
<b>SECTION III: CERTIFICATION PROCESS AND REQUIREMENTS .....</b>	<b>22</b>
PECB ISO 37301 credentials .....	22
Applying for certification .....	23
Professional experience .....	23
Professional references .....	23
CMS audit experience .....	23
Evaluation of certification applications .....	24
<b>SECTION IV: CERTIFICATION POLICIES .....</b>	<b>25</b>
Denial of certification.....	25
Certification status options .....	25
Upgrade and downgrade of credentials .....	26
Renewing the certification.....	26
Closing a case .....	26
Complaint and Appeal Policy .....	26
<b>SECTION V: GENERAL POLICIES .....</b>	<b>27</b>
Exams and certifications from other accredited certification bodies .....	27
Non-discrimination and special accommodations.....	27
Behavior Policy.....	27
Refund Policy .....	27

## SECTION I: INTRODUCTION

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### About PECB

PECB is a certification body that provides education<sup>1</sup>, certification, and certificate programs for individuals on a wide range of disciplines.

Through our presence in more than 150 countries, we help professionals demonstrate their competence in various areas of expertise by providing valuable evaluation, certification, and certificate programs against internationally recognized standards.

### Our key objectives are:

1. Establishing the minimum requirements necessary to certify professionals and to grant designations
2. Reviewing and verifying the qualifications of individuals to ensure they are eligible for certification
3. Maintaining and continually improving the evaluation process for certifying individuals
4. Certifying qualified individuals, granting designations and maintaining respective directories
5. Establishing requirements for the periodic renewal of certifications and ensuring that the certified individuals are complying with those requirements
6. Ascertaining that PECB professionals meet ethical standards in their professional practice
7. Representing our stakeholders in matters of common interest
8. Promoting the benefits of certification and certificate programs to professionals, businesses, governments, and the public

### Our mission

Provide our clients with comprehensive examination, certification, and certificate program services that inspire trust and benefit the society as a whole.

### Our vision

Become the global benchmark for the provision of professional certification services and certificate programs.

### Our values

Integrity, Professionalism, Fairness

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<sup>1</sup> Education refers to training courses developed by PECB and offered globally through our partners.

## The Value of PECB Certification

### Global recognition

PECB credentials are internationally recognized and endorsed by many accreditation bodies, so professionals who pursue them will benefit from our recognition in domestic and international markets.

The value of PECB certifications is validated by the accreditation from the International Accreditation Service (IAS-PCB-111), the United Kingdom Accreditation Service (UKAS-No. 21923) and the Korean Accreditation Board (KAB-PC-08) under ISO/IEC 17024 – General requirements for bodies operating certification of persons. The value of PECB certificate programs is validated by the accreditation from the ANSI National Accreditation Board (ANAB-Accreditation ID 1003) under ANSI/ASTM E2659-18, Standard Practice for Certificate Programs.

PECB is an associate member of The Independent Association of Accredited Registrars (IAAR), a full member of the International Personnel Certification Association (IPC), a signatory member of IPC MLA, and a member of Club EBIOS, CPD Certification Service, CLUSIF, Credential Engine, and ITCC. In addition, PECB is an approved Licensed Partner Publisher (LPP) from the Cybersecurity Maturity Model Certification Accreditation Body (CMMC-AB) for the Cybersecurity Maturity Model Certification standard (CMMC), is approved by Club EBIOS to offer the EBIOS Risk Manager Skills certification, and is approved by CNIL (Commission Nationale de l'Informatique et des Libertés) to offer DPO certification. For more detailed information, click [here](#).

### High-quality products and services

We are proud to provide our clients with high-quality products and services that match their needs and demands. All of our products are carefully prepared by a team of experts and professionals based on the best practices and methodologies.

### Compliance with standards

Our certifications and certificate programs are a demonstration of compliance with ISO/IEC 17024 and ASTM E2659. They ensure that the standard requirements have been fulfilled and validated with adequate consistency, professionalism, and impartiality.

### Customer-oriented service

We are a customer-oriented company and treat all our clients with value, importance, professionalism, and honesty. PECB has a team of experts who are responsible for addressing requests, questions, and needs. We do our best to maintain a 24-hour maximum response time without compromising the quality of the services.

### Flexibility and convenience

Online learning opportunities make your professional journey more convenient as you can schedule your learning sessions according to your lifestyle. Such flexibility gives you more free time, offers more career advancement opportunities, and reduces costs.

## PECB Code of Ethics

The Code of Ethics represents the highest values and ethics that PECB is fully committed to follow, as it recognizes the importance of them when providing services and attracting clients.

The Compliance Division makes sure that PECB employees, trainers, examiners, invigilators, partners, distributors, members of different advisory boards and committees, certified individuals, and certificate holders (hereinafter “PECB professionals”) adhere to this Code of Ethics. In addition, the Compliance Division consistently emphasizes the need to behave professionally and with full responsibility, competence, and fairness in service provision with internal and external stakeholders, such as applicants, candidates, certified individuals, certificate holders, accreditation authorities, and government authorities.

It is PECB’s belief that to achieve organizational success, it has to fully understand the clients and stakeholders’ needs and expectations. To do this, PECB fosters a culture based on the highest levels of integrity, professionalism, and fairness, which are also its values. These values are integral to the organization, and have characterized the global presence and growth over the years and established the reputation that PECB enjoys today.

PECB believes that strong ethical values are essential in having healthy and strong relationships. Therefore, it is PECB’s primary responsibility to ensure that PECB professionals are displaying behavior that is in full compliance with PECB principles and values.

PECB professionals are responsible for:

1. Displaying professional behavior in service provision with honesty, accuracy, fairness, and independence
2. Acting at all times in their service provision solely in the best interest of their employer, clients, the public, and the profession in accordance with this Code of Ethics and other professional standards
3. Demonstrating and developing competence in their respective fields and striving to continually improve their skills and knowledge
4. Providing services only for those that they are qualified and competent and adequately informing clients and customers about the nature of proposed services, including any relevant concerns or risks
5. Informing their employer or client of any business interests or affiliations which might influence or impair their judgment
6. Preserving the confidentiality of information of any present or former employer or client during service provision
7. Complying with all the applicable laws and regulations of the jurisdictions in the country where the service provisions were conducted
8. Respecting the intellectual property and contributions of others
9. Not communicating intentionally false or falsified information that may compromise the integrity of the evaluation process of a candidate for a PECB certification or a PECB certificate program
10. Not falsely or wrongly presenting themselves as PECB representatives without a proper license or misusing PECB logo, certifications or certificates
11. Not acting in ways that could damage PECB’s reputation, certifications or certificate programs
12. Cooperating in a full manner on the inquiry following a claimed infringement of this Code of Ethics

To read the complete version of PECB’s Code of Ethics, go to [Code of Ethics | PECB](#).

## Introduction to ISO 37301

ISO 37301 specifies requirements to plan, establish, implement, operate, monitor, review, maintain, and continually improve a compliance management system (CMS). ISO 37301 emphasizes the importance of embedding compliance in an organization's culture.

A CMS comprises policies, procedures, and controls to be implemented for the purpose of enhancing the organization's ability to meet compliance obligations. However, as it is not possible to completely eliminate compliance risks, a CMS also improves the organization's ability to respond to cases of nonconformities and noncompliance's.

The requirements of ISO 37301 are applicable to all types of organizations, regardless of the type, size, nature of activities, and industry sector. However, their implementation differs based on the size and maturity level of the organization's CMS, and on the nature, context, and complexity of the overall organization's objectives and operations.

Compliance management professionals are required to provide evidence of their knowledge and skills. To employers, it is crucial to ensure that the compliance practitioners they hire are credentialed and prepared to tackle present and future compliance challenges.

PECB certifications are not a license or simply a membership. They attest the candidates' knowledge and skills gained through our training courses and are issued to candidates that have the required experience and have passed the exam.

This document specifies the PECB ISO 37301 Master certification scheme in compliance with ISO/IEC 17024:2012. It also outlines the steps that candidates should take to obtain and maintain their credentials. As such, it is very important to carefully read all the information included in this document before completing and submitting your application. If you have questions or need further information after reading it, please contact the PECB international office at [certification.team@pecb.com](mailto:certification.team@pecb.com).

## SECTION II: EXAMINATION PREPARATION, RULES, AND POLICIES

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### Preparing for and scheduling the exam

All candidates are responsible for their own study and preparation for certification exams. Although candidates are not required to attend the training course to be eligible for taking the exam, attending it can significantly increase their chances of successfully passing the exam.

To schedule the exam, candidates have two options:

1. Contact one of our authorized partners. To find an authorized partner in your region, please go to [Active Partners](#). The training course schedule is also available online and can be accessed on [Training Events](#).
2. Take a PECB exam remotely through the [PECB Exams application](#). To schedule a remote exam, please go to the following link: [Exam Events](#).

To learn more about exams, competency domains, and knowledge statements, please refer to *Section III* of this document.

### Rescheduling the exam

For any changes with regard to the exam date, time, location, or other details, please contact [online.exams@pecb.com](mailto:online.exams@pecb.com).

### Application fees for examination and certification

Candidates may take the exam without attending the training course. The applicable prices are as follows:

- Lead Exam: \$1000<sup>2</sup>
- Manager Exam: \$700
- Foundation Exam: \$500
- Transition Exam: \$500

The application fee for certification is \$500.

For the candidates that have attended the training course via one of PECB's partners, the application fee covers the costs of the exam (first attempt and first retake), the application for certification, and the first year of Annual Maintenance Fee (AMF).

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<sup>2</sup> All prices listed in this document are in US dollars.

## Competency domains

The “ISO 37301 Lead Auditor” credential is a professional certification for individuals aiming to demonstrate the competence to audit the compliance management system and lead an audit team.

The most important skills required in the market are the ability to effectively plan and perform audits in conformity to the certification process master audit techniques, and manage (or be part of) audit teams and audit programs.

The ISO 37301 Lead Auditor certification is intended for:

- Auditors seeking to perform and lead compliance management system (CMS) audits
- Managers or consultants seeking to master the compliance management system audit process
- Individuals responsible to maintain conformity with compliance management system audit process
- Members of a compliance security team
- Technical experts seeking to prepare for a compliance management system audit
- Expert advisors in compliance management

The content of the exam is divided as follows:

- **Domain 1:** Fundamental principles and concepts of a compliance management system (CMS)
- **Domain 2:** Compliance management system requirements
- **Domain 3:** Fundamental audit concepts and principles
- **Domain 4:** Preparing an ISO 37301 audit
- **Domain 5:** Conducting an ISO 37301 audit
- **Domain 6:** Closing an ISO 37301 audit
- **Domain 7:** Managing an ISO 37301 audit program



## Domain 1: Fundamental principles and concepts of a compliance management system (CMS)

**Main objective:** Ensure that the candidate understands and is able to interpret ISO 37301 principles and concepts.

Competencies	Knowledge statements
<ol style="list-style-type: none"> <li>1. Ability to understand the applicability and scope of ISO 37301</li> <li>2. Ability to explain the connection between ISO 37301 and other ISO standards, such as ISO 19600, ISO 31000, ISO 31022, ISO 19011, and ISO 26000</li> <li>3. Ability to communicate the advantages of implementing a CMS based on ISO 37301</li> <li>4. Ability to show the connection between ISO 37301 and regulatory requirements for compliance programs</li> <li>5. Ability to illustrate the connection between ISO 37301 and Sustainable Development Goals (SDGs)</li> <li>6. Ability to describe the role of ethics in compliance</li> <li>7. Ability to point out the tools that help ensure ethics and compliance</li> <li>8. Ability to describe what a code of conduct is and its usage in a CMS</li> <li>9. Ability to describe the importance of tone at the top and tone at the middle, and to distinguish between these two</li> <li>10. Ability to describe the usual barriers to compliance</li> <li>11. Ability to explain what compliance is, according to ISO 37301</li> <li>12. Ability to explain what an integrated management system is and how it can help an organization</li> <li>13. Ability to define the main elements in a compliance management system</li> </ol>	<ol style="list-style-type: none"> <li>1. Knowledge of the ISO 37301 scope</li> <li>2. Knowledge of the relationship between ISO 37301 and other ISO standards</li> <li>3. Knowledge of the advantages of implementing a CMS based on ISO 37301</li> <li>4. Knowledge of the connection between ISO 37301 and regulatory requirements for compliance programs</li> <li>5. Knowledge of the relationship between ISO 37301 and SDGs</li> <li>6. Knowledge of the connection between the ethics and compliance and the role of ethics in compliance</li> <li>7. Knowledge of the tools that help ensure ethics and compliance</li> <li>8. Knowledge of the definition and components of a code of conduct and its types</li> <li>9. Knowledge of the importance of the tone at the top and tone at the middle, as well as the relationship between these two</li> <li>10. Knowledge of the usual barriers to compliance</li> <li>11. Knowledge of ISO 37301's description of compliance</li> <li>12. Knowledge of management system standards and integrated management systems</li> <li>13. Knowledge of the main terms and definitions related to the compliance management system, as defined in ISO 37301</li> </ol>

## Domain 2: Compliance management system requirements

**Main objective:** Ensure that the candidate understands and is able to interpret and identify the requirements for a compliance management system based on ISO 37301.

Competencies	Knowledge statements
<ol style="list-style-type: none"> <li>1. Ability to understand the ISO 37301 requirements and the structure of the standard</li> <li>2. Ability to describe the standard's requirements with regard to the context of the organization, interested parties, CMS scope, compliance obligations, and compliance risk assessment (clause 4)</li> <li>3. Ability to validate the degree to which the top management and governing body have demonstrated leadership and commitment, analyze the compliance policy, and ability to identify the separation of the roles and responsibilities related to the CMS (clause 5)</li> <li>4. Ability to identify risks and opportunities and to define compliance objectives (clause 6)</li> <li>5. Ability to analyze whether sufficient resources are available to implement, operate, and maintain the CMS (clause 7)</li> <li>6. Ability to determine the effectiveness of the processes and controls established as part of the CMS (clause 8)</li> <li>7. Ability to use monitoring, measurement, analysis, and evaluation to support the effective management of the CMS (clause 9)</li> <li>8. Ability to determine if appropriate actions were taken when nonconformities or noncompliances occurred and to analyze the actions taken to continually improve the suitability, adequacy, and effectiveness of the CMS (clause 10)</li> </ol>	<ol style="list-style-type: none"> <li>1. Knowledge of the requirements of ISO 37301 for establishing, implementing, maintaining, and continually improving a CMS</li> <li>2. Knowledge of the common external and internal issues that affect the context of an organization, approaches to establishing the scope, approaches for determining compliance obligations, as well as the methodologies used for compliance risk assessments</li> <li>3. Knowledge of the requirements with regard to the governing body and top management's involvement in the CMS, establishment of the compliance policy, and methods to define roles and responsibilities</li> <li>4. Knowledge of the approaches used in risk management and strategies used in establishing objectives</li> <li>5. Knowledge of the required resources, competences, awareness, and documented information for an effective CMS</li> <li>6. Knowledge of the requirements for operational planning and control and the processes for raising concerns and conducting investigations</li> <li>7. Knowledge of the approaches, techniques, and programs used for the monitoring, measurement, analysis, evaluation, internal audits, and management reviews</li> <li>8. Knowledge of the requirement and approaches to dealing with nonconformities and noncompliances, and initiating corrective actions, as well as the methods to continually improve a CMS</li> </ol>

## Domain 3: Fundamental audit concepts and principles

**Main objective:** Ensure that the candidate understands and is able to interpret and apply the main concepts and principles related to a CMS audit.

Competencies	Knowledge statements
<ol style="list-style-type: none"> <li>1. Ability to understand, explain, and illustrate the application of the audit principles in a CMS audit</li> <li>2. Ability to differentiate between first, second, and third party audits</li> <li>3. Ability to identify and judge situations that would discredit the professionalism of the auditor and violate the PECB Code of Ethics</li> <li>4. Ability to identify and judge ethical issues considering the obligations related to the audit client, auditee, law enforcement, and regulatory authorities</li> <li>5. Ability to determine and evaluate the level of materiality and apply a risk-based approach during the different stages of a CMS audit</li> <li>6. Ability to judge the appropriate level of reasonable assurance needed for a CMS audit</li> <li>7. Ability to understand the legal implications related to any irregularities committed by the auditee</li> </ol>	<ol style="list-style-type: none"> <li>1. Knowledge of the main audit concepts and principles as described in ISO 19011</li> <li>2. Knowledge of the differences between first, second, and third party audits</li> <li>3. Knowledge of the principles of auditing: integrity, fair presentation, due professional care, confidentiality, independence, evidence-based approach, and risk-based approach</li> <li>4. Knowledge of an auditor's professional responsibility and the PECB Code of Ethics</li> <li>5. Knowledge of the risk-based approach to an audit and the different types of risks related to audit activities, such as inherent risk, control risk, and detection risk</li> <li>6. Knowledge of the concept of materiality and its application to an audit</li> <li>7. Knowledge of the concept of reasonable assurance and its application to an audit</li> <li>8. Knowledge of the laws and regulations applicable to the auditee and the country it operates in, etc.</li> </ol>

## Domain 4: Preparing an ISO 37301 audit

**Main objective:** Ensure that the candidate is able to prepare a compliance management system audit.

Competencies	Knowledge statements
<ol style="list-style-type: none"> <li>1. Ability to understand and illustrate the steps and activities to prepare a CMS audit considering the specific context of the audit</li> <li>2. Ability to explain and compare evidence types and their characteristics</li> <li>3. Ability to determine and justify the type and amount of evidence required in a CMS audit</li> <li>4. Ability to understand and explain the roles and responsibilities of the audit team leader, audit team members, and technical experts</li> <li>5. Ability to determine and evaluate the level of materiality during the different stages of a CMS audit</li> <li>6. Ability to determine the audit feasibility</li> <li>7. Ability to determine, evaluate, and confirm the audit objectives, criteria, and scope for a CMS audit</li> <li>8. Ability to explain, illustrate, and define the characteristics of the terms of the audit engagement and apply the best practices to establish the initial contact with an auditee</li> <li>9. Ability to develop audit working papers and elaborate appropriate audit test plans in a CMS audit</li> </ol>	<ol style="list-style-type: none"> <li>1. Knowledge of the main responsibilities of the audit team leader and audit team members</li> <li>2. Knowledge of the roles and responsibilities of technical experts</li> <li>3. Knowledge of the audit objectives, scope, and criteria</li> <li>4. Knowledge of the difference between a CMS scope and the audit scope</li> <li>5. Knowledge of the factors to take into account during the audit feasibility study</li> <li>6. Knowledge of the cultural aspects to consider in an audit</li> <li>7. Knowledge of the characteristics of terms of the audit engagement and the best practices to establish initial contact with an auditee</li> <li>8. Knowledge of the audit plan preparation procedure</li> <li>9. Knowledge of the preparation and development of audit working papers</li> <li>10. Knowledge of the different types of audit evidence: physical, mathematical, confirmative, technical, analytical, documentary, and verbal</li> <li>11. Knowledge of the best practices for the creation of audit test plans</li> </ol>

## Domain 5: Conducting an ISO 37301 audit

**Main objective:** Ensure that the candidate can efficiently conduct a CMS audit.

Competencies	Knowledge statements
1. Ability to conduct the stage 1 audit, taking into account the documented information evaluation criteria	1. Knowledge of the objectives and the content of the opening meeting in an audit
2. Ability to organize and conduct an opening meeting	2. Knowledge of the difference between stage 1 audit and stage 2 audit
3. Ability to conduct the stage 2 audit by appropriately following the procedures that this stage entails	3. Knowledge of stage 1 audit requirements, steps, and activities
4. Ability to apply the best practices of communication to collect the appropriate audit evidence	4. Knowledge of the documented information evaluation criteria and ISO 37301 requirements
5. Ability to consider the roles and responsibilities of all the interested parties involved	5. Knowledge of stage 2 audit requirements, steps, and activities
6. Ability to explain, illustrate, and apply evidence collection procedures and tools	6. Knowledge of the best communication practices during an audit
7. Ability to explain, illustrate, and apply the main audit sampling methods	7. Knowledge of the roles and responsibilities of guides and observers during an audit
8. Ability to gather appropriate evidence from the available information during an audit and evaluate it objectively	8. Knowledge of the different conflict resolution techniques
9. Ability to explain, illustrate, and apply the audit evidence approach in a CMS audit	9. Knowledge of the evidence collection procedures and tools, such as interview, documented information review, observation, analysis, sampling, and technical verification
	10. Knowledge of the evidence analysis techniques (i.e., corroboration and evaluation)
	11. Knowledge of the main concepts, principles, and evidence collection procedures used in an audit
	12. Knowledge of the advantages and disadvantages of using audit checklists

## Domain 6: Closing an ISO 37301 audit

**Main objective:** Ensure that the candidate is able to conclude a CMS audit and conduct audit follow-up activities.

Competencies	Knowledge statements
<ol style="list-style-type: none"> <li>1. Ability to explain and apply the evidence evaluation process: drafting audit findings and preparing audit conclusions</li> <li>2. Ability to understand, explain, and illustrate the concept of the benefit of the doubt</li> <li>3. Ability to report appropriate audit observations in accordance with audit rules and principles</li> <li>4. Ability to conduct quality reviews to audit documentation</li> <li>5. Ability to draft and present audit conclusions</li> <li>6. Ability to complete audit working documents</li> <li>7. Ability to organize and conduct a closing meeting</li> <li>8. Ability to write an ISO 37301 audit report and justify the recommendation for certification</li> <li>9. Ability to conduct the activities following an initial audit, including the evaluation of action plans, audit follow-ups, and surveillance activities</li> </ol>	<ol style="list-style-type: none"> <li>1. Knowledge of the evidence evaluation process: to draft audit findings and to prepare audit conclusions</li> <li>2. Knowledge of the characteristics and differences between the concepts of conformity, minor nonconformity, major nonconformity, anomaly, and observation</li> <li>3. Knowledge of the guidelines and best practices to draft nonconformity reports</li> <li>4. Knowledge of the guidelines and best practices to draft and report audit observations</li> <li>5. Knowledge of the benefit of the doubt and its application in the management system audits</li> <li>6. Knowledge of the guidelines and best practices to complete audit working documents and perform a quality review</li> <li>7. Knowledge of the guidelines and best practices to present audit findings and conclusions to the management of an audited organization</li> <li>8. Knowledge of the possible recommendations an auditor can give during the certification audit</li> <li>9. Knowledge of the guidelines and best practices to evaluate action plans</li> <li>10. Knowledge of audit follow-ups, surveillance audits, and recertification audit requirements, steps, and activities</li> <li>11. Knowledge of the conditions for the modification, extension, suspension, or withdrawal of an organization's certification</li> </ol>

## Domain 7: Managing an ISO 37301 audit program

**Main objective:** Ensure that the candidate understands how to establish and manage a CMS audit program.

Competencies	Knowledge statements
<ol style="list-style-type: none"> <li>1. Ability to understand and explain the establishment of an audit program and the application of the PDCA cycle into an audit program</li> <li>2. Ability to understand and explain the importance of protecting the integrity, availability, and confidentiality of audit records and the auditors' responsibilities in this regard</li> <li>3. Ability to understand the documented information management process</li> <li>4. Ability to understand the process of evaluating the efficiency of the audit program by monitoring the performance of each auditor and audit team member</li> <li>5. Ability to demonstrate the application of the personal attributes and behaviors associated with professional auditors</li> </ol>	<ol style="list-style-type: none"> <li>1. Knowledge of the application of the PDCA cycle in the management of an audit program</li> <li>2. Knowledge of the requirements, guidelines, and best practices regarding audit resources, procedures, and policies</li> <li>3. Knowledge of the requirements, guidelines, and best practices regarding the management of audit records</li> <li>4. Knowledge of the management of combined audits</li> <li>5. Knowledge of the personal attributes and behaviors of a professional auditor</li> </ol>

Based on the above-mentioned domains and their relevance, the exam contains 80 multiple-choice questions, as summarized in the table below:

			Level of understanding (Cognitive/Taxonomy) required			
			Number of questions/points per competency domain	% of the exam devoted/points to/for each competency domain	Questions that measure comprehension, application, and analysis	Questions that measure evaluation
Competency domains	Fundamental principles and concepts of a compliance management system (CMS)	11	13.75	X		
	Compliance management system requirements	10	12.5	X		
	Fundamental audit concepts and principles	16	20		X	
	Preparing an ISO 37301 audit	10	12.5	X		
	Conducting an ISO 37301 audit	20	25		X	
	Closing an ISO 37301 audit	6	7.5		X	
	Managing an ISO 37301 audit program	7	8.75		X	
	Total	80	100%			
	Number of questions per level of understanding			31	49	
	% of the exam devoted to each level of understanding (cognitive/taxonomy)			38.75%	61.25%	

The passing score of the exam is **70%**.

After successfully passing the exam, candidates will be able to apply for obtaining the “PECB Certified ISO 37301 Lead Auditor” credential.



## Taking the exam

### General information about the exam

Candidates are required to arrive/be present at least 30 minutes before the exam starts.

Candidates who arrive late will not be given additional time to compensate for the late arrival and may not be allowed to sit for the exam.

Candidates are required to bring a valid identity card (a national ID card, driver's license, or passport) and show it to the invigilator.

If requested on the day of the exam (paper-based exams), additional time can be provided to candidates taking the exam in a non-native language, as follows:

- 10 additional minutes for Foundation exams
- 20 additional minutes for Manager exams
- 30 additional minutes for Lead exams

### PECB exam format and type

1. **Paper-based:** Exams are provided on paper, where candidates are not allowed to use anything but the exam paper and a pen. The use of electronic devices, such as laptops, tablets, or phones, is not allowed. The exam session is supervised by a PECB approved Invigilator at the location where the Partner has organized the training course.
2. **Online:** Exams are provided electronically via the PECB Exams application. The use of electronic devices, such as tablets and cell phones, is not allowed. The exam session is supervised remotely by a PECB Invigilator via the PECB Exams application and an external/integrated camera.

For more information about online exams, go to the [PECB Online Exam Guide](#).

PECB exams are available in two types:

1. Essay-type question exam
2. Multiple-choice question exam

**This exam comprises multiple-choice questions:** The multiple-choice exam can be used to evaluate candidates' understanding on both simple and complex concepts. It comprises both stand-alone and scenario-based questions. Stand-alone questions stand independently within the exam and are not context-dependent, whereas scenario-based questions are context-dependent, i.e., they are developed based on a scenario which a candidate is asked to read and is expected to provide answers to five questions related to that scenario. When answering stand-alone and scenario-based questions, candidates will have to apply various concepts and principles explained during the training course, analyze problems, identify and evaluate alternatives, combine several concepts or ideas, etc.

Each multiple-choice question has three options, of which one is the correct response option (keyed response) and two incorrect response options (distractors).

This is an open-book exam. The candidate is allowed to use the following reference materials:

- A hard copy of the ISO 37301 standard
- Training course materials (accessed through the PECB Exams app and/or printed)
- Any personal notes taken during the training course (accessed through the PECB Exams app and/or printed)
- A hard copy dictionary

A sample of exam questions will be provided below.

**Note:** PECB will progressively transition to multiple-choice exams. They will also be open book and comprise scenario-based questions that will allow PECB to evaluate candidates' knowledge, abilities, and skills to use information in new situations (apply), draw connections among ideas (analyze), and justify a stand or decision (evaluate).

For specific information about exam types, languages available, and other details, please contact [examination.team@pecb.com](mailto:examination.team@pecb.com) or go to the [List of PECB Exams](#).

## Sample exam questions

1. Which of the following cycles does ISO 37301 adopt?
  - A. **The Plan-Do-Check-Act (PDCA)**
  - B. The Define-Measure-Analyse-Improve-Control (DMAIC)
  - C. The Plan-Do-Study-Act (PDSA)
  
2. What is a risk-based approach?
  - A. An audit approach that ensures a perfect audit process
  - B. **An audit approach that considers risks and opportunities**
  - C. An audit approach that maximizes the possibility of not meeting the audit objectives
  
3. What should an auditor receive prior to accepting the audit mandate?
  - A. **An offer from the certification body**
  - B. A good salary
  - C. A list of responsibilities from the top management
  
4. What is the risk that a significant defect may occur in the CMS called?
  - A. Control risk
  - B. Detection risk
  - C. **Inherent risk**
  
5. What is a person appointed by the client to assist the audit team known as?
  - A. Internal auditor
  - B. **Guide**
  - C. Observer

## Exam Security Policy

PECB is committed to protect the integrity of its exams and the overall examination process, and relies upon the ethical behavior of applicants, potential applicants, candidates and partners to maintain the confidentiality of PECB exams. This Policy aims to address unacceptable behavior and ensure fair treatment of all candidates.

Any disclosure of information about the content of PECB exams is a direct violation of this Policy and PECB's Code of Ethics. Consequently, candidates taking a PECB exam are required to sign an Exam Confidentiality and Non-Disclosure Agreement and must comply with the following:

1. The questions and answers of the exam materials are the exclusive and confidential property of PECB. Once candidates complete the submission of the exam to PECB, they will no longer have any access to the original exam or a copy of it.
2. Candidates are prohibited from revealing any information regarding the questions and answers of the exam or discuss such details with any other candidate or person.
3. Candidates are not allowed to take with themselves any materials related to the exam, out of the exam room.
4. Candidates are not allowed to copy or attempt to make copies (whether written, photocopied, or otherwise) of any exam materials, including, without limitation, any questions, answers, or screen images.
5. Candidates must not participate nor promote fraudulent exam-taking activities, such as:
  - Looking at another candidate's exam material or answer sheet
  - Giving or receiving any assistance from the invigilator, candidate, or anyone else
  - Using unauthorized reference guides, manuals, tools, etc., including using "brain dump" sites as they are not authorized by PECB

Once a candidate becomes aware or is already aware of the irregularities or violations of the points mentioned above, they are responsible for complying with those, otherwise if such irregularities were to happen, candidates will be reported directly to PECB or if they see such irregularities, they should immediately report to PECB.

Candidates are solely responsible for understanding and complying with PECB Exam Rules and Policies, Confidentiality and Non-Disclosure Agreement and Code of Ethics. Therefore, should a breach of one or more rules be identified, candidates will not receive any refunds. In addition, PECB has the right to deny the right to enter a PECB exam or to invite candidates for an exam retake if irregularities are identified during and after the grading process, depending on the severity of the case.

Any violation of the points mentioned above will cause PECB irreparable damage for which no monetary remedy can make up. Therefore, PECB can take the appropriate actions to remedy or prevent any unauthorized disclosure or misuse of exam materials, including obtaining an immediate injunction. PECB will take action against individuals that violate the rules and policies, including permanently banning them from pursuing PECB credentials and revoking any previous ones. PECB will also pursue legal action against individuals or organizations who infringe upon its copyrights, proprietary rights, and intellectual property.

## Exam results

Exam results will be communicated via email.

- The time span for the communication starts from the exam date and lasts three to eight weeks for essay type exams and two to four weeks for multiple-choice paper-based exams.
- For online multiple-choice exams, candidates receive their results instantly.

Candidates who successfully complete the exam will be able to apply for one of the credentials of the respective certification scheme.

For candidates who fail the exam, a list of the domains where they have performed poorly will be added to the email to help them prepare better for a retake.

Candidates that disagree with the results may request a re-evaluation by writing to [examination.team@pecb.com](mailto:examination.team@pecb.com) within 30 days of receiving the results. Re-evaluation requests received after 30 days will not be processed. If candidates do not agree with the results of the reevaluation, they have 30 days from the date they received the reevaluated exam results to file a complaint through the [PECB Ticketing System](#). Any complaint received after 30 days will not be processed.

## Exam Retake Policy

There is no limit to the number of times a candidate can retake an exam. However, there are certain limitations in terms of the time span between exam retakes.

If a candidate does not pass the exam on the 1st attempt, they must wait 15 days after the initial date of the exam for the next attempt (1st retake).

**Note:** Candidates who have completed the training course with one of our partners, and failed the first exam attempt, are eligible to retake for free the exam within a 12-month period from the date the coupon code is received (the fee paid for the training course, includes a first exam attempt and one retake). Otherwise, retake fees apply.

For candidates that fail the exam retake, PECB recommends they attend a training course in order to be better prepared for the exam.

To arrange exam retakes, based on exam format, candidates that have completed a training course, must follow the steps below:

1. Online Exam: when scheduling the exam retake, use initial coupon code to waive the fee
2. Paper-Based Exam: candidates need to contact the PECB Partner/Distributor who has initially organized the session for exam retake arrangement (date, time, place, costs).

Candidates that have not completed a training course with a partner, but sat for the online exam directly with PECB, do not fall under this Policy. The process to schedule the exam retake is the same as for the initial exam.

## SECTION III: CERTIFICATION PROCESS AND REQUIREMENTS

### PECB ISO 37301 credentials

All PECB certifications have specific requirements regarding education and professional experience. To determine which credential is right for you, take into account your professional needs and analyze the criteria for the certifications.

The credentials in the PECB ISO 37301 scheme have the following requirements:

Credential	Education	Exam	Professional experience	MS audit/assessment experience	Other requirements
<b>PECB Certified ISO 37301 Provisional Auditor</b>	At least secondary education	PECB Certified ISO 37301 Lead Auditor exam or equivalent	None	None	<a href="#">Signing the PECB Code of Ethics</a>
<b>PECB Certified ISO 37301 Auditor</b>			Two years: One year of work experience in compliance management	Audit activities: a total of 200 hours	
<b>PECB Certified ISO 37301 Lead Auditor</b>			Five years: Two years of work experience in compliance management	Audit activities: a total of 300 hours	
<b>PECB Certified ISO 37301 Senior Lead Auditor</b>			Ten years: Seven years of work experience in compliance management	Audit activities: a total of 1,000 hours	

To be considered valid, the audit activities should follow best audit practices and include the following:

1. Planning an audit
2. Managing an audit program
3. Drafting audit reports
4. Drafting nonconformity reports
5. Drafting audit working documents
6. Reviewing and managing documented information related to the audit
7. Conducting on-site audits
8. Following up on nonconformities
9. Leading an audit team

## Applying for certification

All candidates who successfully pass the exam (or an equivalent accepted by PECB) are entitled to apply for the PECB credential they were assessed for. Specific educational and professional requirements need to be fulfilled in order to obtain a PECB certification. Candidates are required to fill out the online certification application form (that can be accessed via their PECB account), including contact details of individuals who will be contacted to validate the candidates' professional experience. Candidates can submit their application in English, French, German, Spanish or Korean languages. They can choose to either pay online or be billed. For additional information, please contact [certification.team@pecb.com](mailto:certification.team@pecb.com).

The online certification application process is very simple and takes only a few minutes:

- [Register](#) your account
- Check your email for the confirmation link
- [Log in](#) to apply for certification

For more information on how to apply for certification, click [here](#).

The Certification Department validates that the candidate fulfills all the certification requirements regarding the respective credential. The candidate will receive an email about the application status, including the certification decision.

Following the approval of the application by the Certification Department, the candidate will be able to download the certificate and claim the corresponding Digital Badge. For more information about downloading the certificate, click [here](#), and for more information about claiming the Digital Badge, click [here](#).

PECB provides support both in English and French.

## Professional experience

Candidates must provide complete and correct information regarding their professional experience, including job title(s), start and end date(s), job description(s), and more. Candidates are advised to summarize their previous or current assignments, providing sufficient details to describe the nature of the responsibilities for each job. More detailed information can be included in the résumé.

## Professional references

For each application, two professional references are required. They must be from individuals who have worked with the candidate in a professional environment and can validate their compliance management experience, as well as their current and previous work history. Professional references of persons who fall under the candidate's supervision or are their relatives are not valid.

## CMS audit experience

The candidate's audit log will be checked to ensure that they have completed the required number of audit hours. The following audit types constitute valid audit experience: pre-audit, internal audits, second party audits, or third party audits.

## **Evaluation of certification applications**

The Certification Department will evaluate each application to validate the candidates' eligibility for certification or certificate program. A candidate whose application is being reviewed will be notified in writing and, if necessary, given a reasonable time frame to provide any additional documentation. If a candidate does not respond by the deadline or does not provide the required documentation within the given time frame, the Certification Department will validate the application based on the initial information provided, which may lead to the candidates' credential downgrade.



## SECTION IV: CERTIFICATION POLICIES

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### Denial of certification

PECB can deny certification/certificate program if candidates:

- Falsify the application
- Violate the exam procedures
- Violate the PECB Code of Ethics

Candidates whose certification/certificate program has been denied can file a complaint through the complaints and appeals procedure. For more detailed information, refer to [Complaint and Appeal Policy](#) section.

The application payment for the certification/certificate program is nonrefundable.

### Certification status options

#### Active

Means that your certification is in good standing and valid, and it is being maintained by fulfilling the PECB requirements regarding the CPD and AMF.

#### Suspended

PECB can temporarily suspend candidates' certification if they fail to meet the requirements. Other reasons for suspending certification include:

- PECB receives excessive or serious complaints by interested parties (suspension will be applied until the investigation has been completed.)
- The logos of PECB or accreditation bodies are willfully misused.
- The candidate fails to correct the misuse of a certification mark within the determined time by PECB.
- The certified individual has voluntarily requested a suspension.
- PECB deems appropriate other conditions for suspension of certification.

#### Revoked

PECB can revoke (that is, to withdraw) the certification if the candidate fails to satisfy its requirements. In such cases, candidates are no longer allowed to represent themselves as PECB Certified Professionals.

Additional reasons for revoking certification can be if the candidates:

- Violate the PECB Code of Ethics
- Misrepresent and provide false information of the scope of certification
- Break any other PECB rules
- Any other reasons that PECB deems appropriate

Candidates whose certification has been revoked can file a complaint through the complaints and appeals procedure. For more detailed information, refer to [Complaint and Appeal Policy](#) section.

## Other statuses

Besides being active, suspended, or revoked, a certification can be voluntarily withdrawn or designated as Emeritus. To learn more about these statuses and the permanent cessation status, go to [Certification Status Options](#).

## Upgrade and downgrade of credentials

### Upgrade of credentials

Professionals can upgrade their credentials as soon as they can demonstrate that they fulfill the requirements.

To apply for an upgrade, candidates need to log into their PECB account, visit the “My Certifications” tab, and click on “Upgrade.” The upgrade application fee is \$100.

### Downgrade of credentials

A PECB Certification can be downgraded to a lower credential due to the following reasons:

- The AMF has not been paid.
- The CPD hours have not been submitted.
- Insufficient CPD hours have been submitted.
- Evidence on CPD hours has not been submitted upon request.

**Note:** *PECB certified professionals who hold Lead certifications and fail to provide evidence of certification maintenance requirements will have their credentials downgraded. The holders of Master Certifications who fail to submit CPDs and pay AMFs will have their certifications revoked.*

## Renewing the certification

PECB certifications are valid for three years. To maintain them, PECB certified professionals must meet the requirements related to the designated credential, e.g., they must fulfill the required number of continual professional development (CPD) hours. In addition, they need to pay the annual maintenance fee (\$120). For more information, go to the [Certification Maintenance](#) page on the PECB website.

## Closing a case

If candidates do not apply for certification within one year, their case will be closed. Even though the certification period expires, candidates have the right to reopen their case. However, PECB will no longer be responsible for any changes regarding the conditions, standards, policies, and candidate handbook that were applicable before the case was closed. A candidate requesting their case to reopen must do so in writing to [certification.team@pecb.com](mailto:certification.team@pecb.com) and pay the required fee.

## Complaint and Appeal Policy

Any complaints must be made no later than 30 days after receiving the certification decision. PECB will provide a written response to the candidate within 30 working days after receiving the complaint. If candidates do not find the response satisfactory, they have the right to file an appeal.

For more information about the Complaint and Appeal Policy, click [here](#).

## SECTION V: GENERAL POLICIES

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### Exams and certifications from other accredited certification bodies

PECB accepts certifications and exams from other recognized accredited certification bodies. PECB will evaluate the requests through its equivalence process to decide whether the respective certification(s) or exam(s) can be accepted as equivalent to the respective PECB certification (e.g., ISO 37301 Lead Auditor certification).

### Non-discrimination and special accommodations

All candidate applications will be evaluated objectively, regardless of the candidates' age, gender, race, religion, nationality, or marital status.

To ensure equal opportunities for all qualified persons, PECB will make reasonable accommodations<sup>3</sup> for candidates, when appropriate. If candidates need special accommodations because of a disability or a specific physical condition, they should inform the partner/distributor in order for them to make proper arrangements<sup>4</sup>. Any information that candidates provide regarding their disability/special needs will be treated with confidentiality. To download the Candidates with Disabilities Form, click [here](#).

### Behavior Policy

PECB aims to provide top-quality, consistent, and accessible services for the benefit of its external stakeholders: distributors, partners, trainers, invigilators, examiners, members of different committees and advisory boards, and clients (trainees, examinees, certified individuals, and certificate holders), as well as creating and maintaining a positive work environment which ensures safety and well-being of its staff, and holds the dignity, respect and human rights of its staff in high regard.

The purpose of this Policy is to ensure that PECB is managing unacceptable behavior of external stakeholders towards PECB staff in an impartial, confidential, fair, and timely manner. To read the Behavior Policy, click [here](#).

### Refund Policy

PECB will refund your payment, if the requirements of the Refund Policy are met. To read the Refund Policy, click [here](#).

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<sup>3</sup> According to ADA, the term "reasonable accommodation" may include: (A) making existing facilities used by employees readily accessible to and usable by individuals with disabilities; and (B) job restructuring, part-time or modified work schedules, reassignment to a vacant position, acquisition or modification of equipment or devices, appropriate adjustment or modifications of examinations, training materials or policies, the provision of qualified readers or interpreters, and other similar accommodations for individuals with disabilities.

<sup>4</sup> ADA Amendments Act of 2008 (P.L. 110–325) Sec. 12189. Examinations and courses. [Section 309]: Any person that offers examinations or courses related to applications, licensing, certification, or credentialing for secondary or post-secondary education, professional, or trade purposes shall offer such examinations or courses in a place and manner accessible to persons with disabilities or offer alternative accessible arrangements for such individuals.

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**PECB Help Center**

Visit our Help Center to browse Frequently Asked Questions (FAQ), view manuals for using PECB website and applications, read documents related to PECB processes, or to contact us via Support Center's online tracking system.

[www.pecb.com](http://www.pecb.com)